

#### METROCHEM API PRIVATE LIMITED

www.metroapi.com

### **Leading from the front**



Dr. N. V.Rao Chairman & Managing Director PhD in Organic Chemistry Dr. N. V. Rao has started Metrochem in the year 2004 with a mission of building a sustainable bulk drug business that would bridge the gap between quality and affordability in this segment. With 30 years of R&D and manufacturing experience, Dr. Rao focused on cultivating a culture of innovation in the organization.

His efforts helped Metrochem grow from a single unit, 2 API company to 7 units, 300+ products company in a span of 15 years. Under his leadership, Metrochem has been awarded the "Best Supply Partner" by DRL and was most recently listed as the leading mid corporates in India by Dun & Bradstreet in 2020.

#### **Accessible Management Team**



Harsha vardhan Nandepu Chief Operating Officer



Hardev Nandepu Chief StrategyOfficer Mr. Harsha Nandepu heads the commercials operations at Metrochem. He has a **Master's in Chemical Engineering** from University of Southern California and an **MBA** from University of Washington. Prior to assuming the current role, Harsha has 6 years of experience at **Baxter Bioscience and Mylan**, USA at various capacities in the quality assurance and compliance space.

*Mr. Hardev, our Chief Strategy Officer, heads our research and development activities. He has a* **Master's in Chemical Engineering** from **IIT Madras** and an **MBA** from University of North Carolina. Prior to assuming the current role, Hardev has 3 years of experience at Metrochem, as Process Development Head and 1 year as a Marketing Manager at OMIC Seattle.

#### Customer Focused Commercial Team





Pavan Kumar N Vice President – Business Development



Rajesh Karicherla Head – Human Resource

### Technical Team



Gopalakrishna Thota Head-Regulatory Affairs



Dr. Somisetti Narender Rao Head -R&D



Srinivasa Rao Pulagam Head - Corporate Quality Assurance



Dr. Gangadhar Valavala Head – Analytical R&D



Srinivasan Sundararajan Head – Intellectual Property



Rambabu Dunnala Head -Production

**Company** Overview

Metrochem is a pure-play, vertically integrated manufacturer of APIs and Pellets across diverse therapeutic areas. Helmed by 30+ years of research and manufacturing expertise of Dr. N. V. Rao, Metrochem has grown at an exceptional pace since its inception in 2004 and established itself as a leading API and Pellet manufacturer on a global scale.

Metrochem handles an extremely wide array of products that require specialized skills in handling complex chemistry, developing robust scalable processes, and safe handling of challenging reactions and chemicals, at both grams to multi ton scale. Our six (6) manufacturing facilities confirm to the stringent quality and GMP requirements of several reputed global health authorities such as FDA, PMDA, WHO, COFEPRIS

#### Why Metrochem? Core Competencies



Quality Compliance/Commitme nt.



Gram to Multi Ton Commercializatio



R&D – New Products & Patents.



Regulatory Expertise – DMFs.



End to End commercializatio n.



Vertically Integrated Value Chain. People of Metrochem – Highly Skilled Workforce.



### **Spearheading DMFs and CEP filings**



Product Name	DMF No.
Oxiconazole Nitrate IHS	34173
Antazoline Phosphate USP	34330
Clopidogrel Bisulfate USP	34334
Etoricoxib IHS	34537
Silodosin IHS	34538
Dexketoprofen Trometamol IHS	34732
Levocetirizine Dihydrochloride USP	34731
Omeprazole USP	34759
Lurasidone Hydrochloride IHS	34756
Prucalopride Succinate HIS	34970
Vonoprazan Fumarate	35150
Dexlansoprazole HIS	34971
Empagliflozin	35345
Omeprazole Magnesium USP	35390
Rabeprazole Sodium	35344
Esomeprazole Magnesium Trihydrate USP	35400
Lansoprazole USP	35485
Ozenoxacin	35487
Esomeprazole Magnesium Dihydrate USP Apixaban	355519 35518
Posaconazole	35517
Febuxostat	35578
rebuxustat	30070

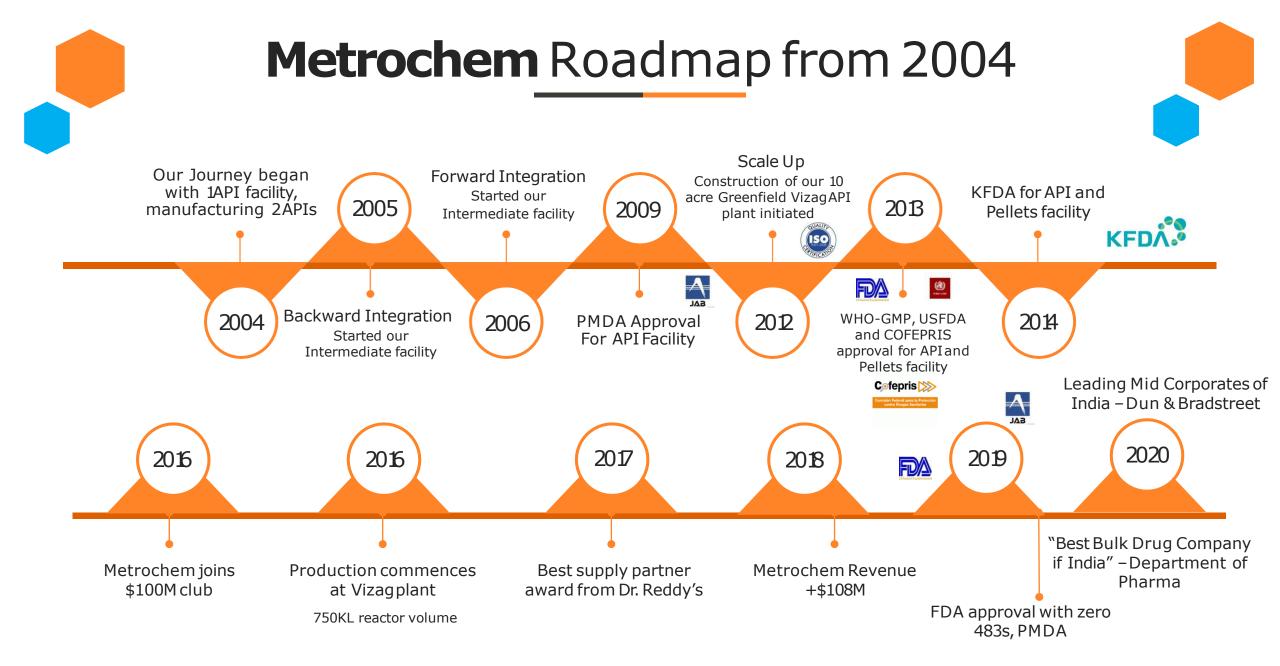


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# Spearheaing DMFsan d CEP gsdfilin

27	S.N
US	1
DMFs	2
	3
	4
	5
	6
500+ 12	
registrations	

.No	Product Name	CEP No.	Date of Submissi on
1	Antazoline Hydrochloride EP	CEP 2020- 060	10-Feb-2020
2	Clopidogrel Hydrogen Sulfate EP	CEP 2020- 093	13-Mar-2020
3	Omeprazole EP	CEP 2020- 182	08-Jun-2020
4	Esomeprazole Sodium EP	CEP 2020- 214	30-Jun-2020
5	Omeprazole Sodium EP	CEP 2020- 372	10-Nov-2020
6	Omeprazole Magnesium EP	CEP 2020- 380	12-Nov-2020
	Esomeprazole Magnesium Trihydrate EP	CEP 2020- 386	21-Nov-2020
	Rabeprazole Sodium Hydrate EP	CEP 2020-	21-Nov-2020

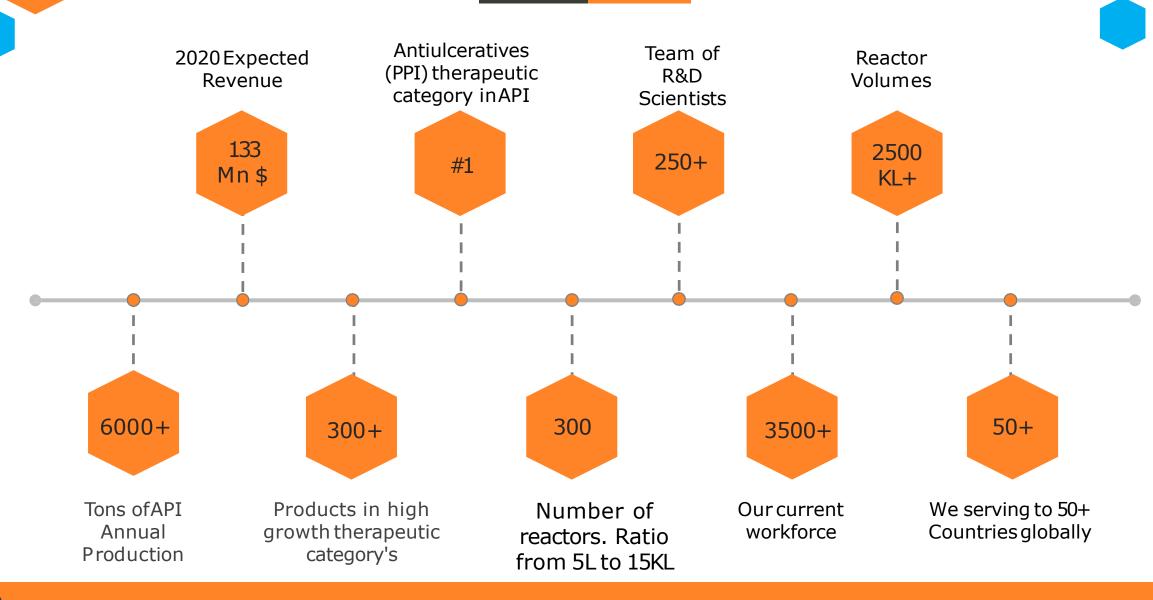


### **Regulatory History of Metrochem**

Name of Regulatory Authority	Approve d on	Manufacturing Site
COFEPRIS	Dec-2012	Unit-I
US FDA	Mar-2013	Unit-I
MFDS	Feb-2014	Unit-I
US FDA	Feb-2016	Unit-I
WHO GMP	<b>Oct-2017</b>	Unit-I & Unit-II
ISO 9001:2015	Aug-2018	All Units including Head office
USFDA	May-2019	Unit-C
PMDA	May-2019	Unit-I
WHO GMP (Renewal)	Feb-2020	Unit-I & Unit-II
WHO GMP (Fresh)	August - 2020	Unit-IV

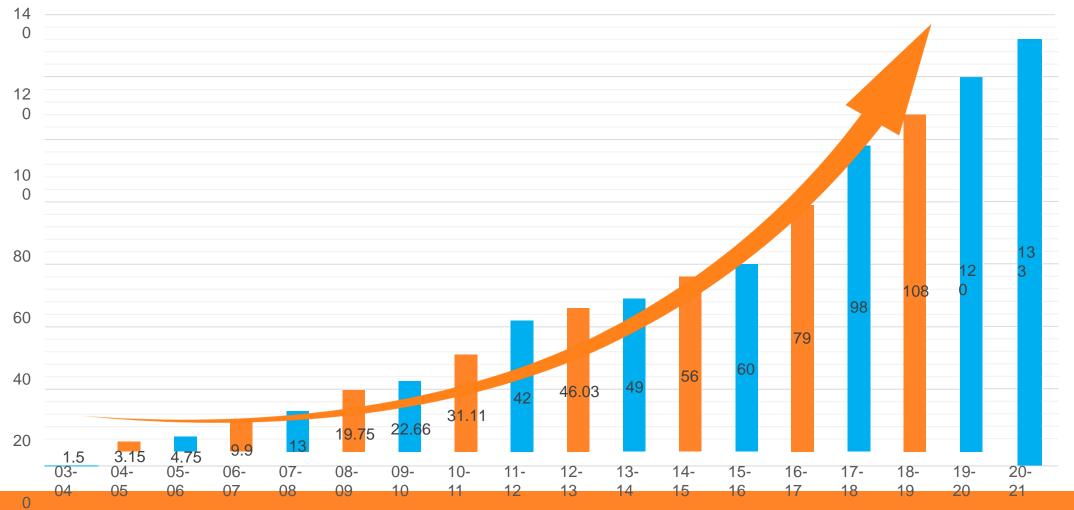


### **Our** Number at a Glance



#### Consistent Growth in our Revenues year on year.

**Revenues in USD Million** 



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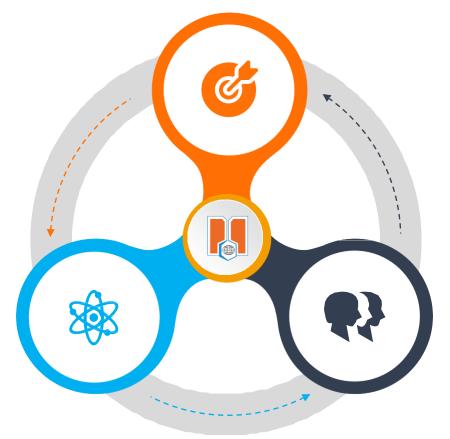
### Mission Vision Values

At Metrochem,

we believe that we have a role to play in enriching lives through increased access to affordable healthcare.

#### **Our Values**

We value Innovation, Focus, Integrity, and Safety.



#### **Our Mission**

To ensure Operational Excellence, excellent Customer Service on time, Operate in a Safe & Environmentfriendly Atmosphere, conduct business with Integrity, and ensure employeesare well trained, motivated and satisfied.

#### **Our Vision**

Our vision is to become the most preferred supply partner to our customers worldwide. We aim to achieve sustained growth through consistent delivery of innovative, customer-centric, world-class products. To be a World Class, Research-driven, Vertically Integrated Manufacturer of APIs, Intermediate chemicals, Pellets and Finished Dosage Forms.



- Our workforce gives us the competitive advantage.
- We engage in skill development

• We recruit highest quality talent. Our employee accomplishments speak for themselves.

#### Some of Key Business Partners



A Strong Clients base of 500+ Active Customers



### **Regulatory Compliance**



**USFDA** 



PMDA JPANA



#### **COFEPRIS MEXICO**





**KFDA KOREA** 

WHO-GMP





#### **Corporate** Social Responsibility



#### **INDIA PHARMA -** Bulk Drug Company of the Year 2021



### Our Manufacturing Sites

#### 🔵 Unit 1

API Division, (API & Intermediate Distribution site) IDA, Jeedimetla, Hyderabad [30Kms from Air Port]

#### O Unit 2

Pellets Division, Jeedimetla Industrial Area Hyderabad [30Kms from Air Port]

#### Unit 4

API Plant, Paravada, Vizag [30Kms fromAir Port]

#### ) Unit B

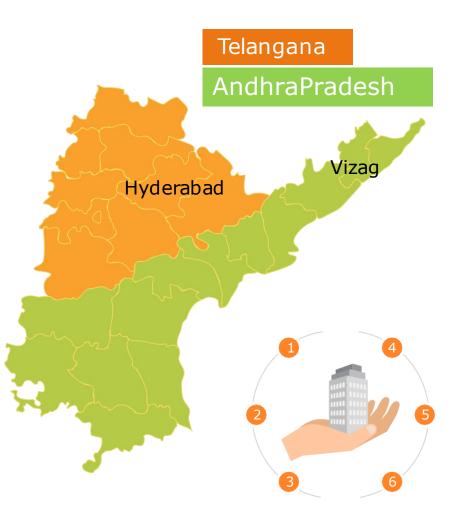
Intermediates Plant, Bonthapally,, Hyderabad [68 Kms from Air Port]

#### 🔵 Unit 3

Intermediates Plant, Kazipally, Hyderabad [40 Kms from Air Port]

#### 🔾 Unit C

Intermediates Plant, Kazipally, Hyderabad [64 Kms from Air Port]



## **Our Unit IV API Multi-product Facility**

We have procured 10 Acres of land opposite this site for future expansions.



### **50+** Countries

We deliver customized Volume and Quality products to more than 35+ Countries.







### Thank you

S 040-69069999



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We Deliver Customized Volume & Quality